

## Because...

#### customers are happy with our service

85% of our work is repeat business or referrals from satisfied customers.

#### we're Britain's most successful independent climate control company

We have an unrivalled breadth and depth of expertise in:

- air conditioning, ventilation and heating systems for all environments, and
- refrigeration, process cooling and cold storage systems for specialist applications.

#### we're a stable, secure, long-established family business

Adcock was established in 1964 and remains in family ownership. We've got loyal customers – and suppliers and staff too – who've been with us since day one. We're proud of our reputation, our unrivalled number of awards and accreditations and what customers say they value about our service (for some examples of what customers say please see the end of this document, and for more go to www.adcock.co.uk/home/testimonials.aspx)

#### we work on both large and small-scale climate-control projects

We're regularly called upon to design, install, replace and maintain systems in large, high profile public spaces, in operating theatres, research labs and other spaces with highly specialist requirements, in major data centres and IT facilities, high street stores, universities, conference rooms, car show rooms, office buildings, property developments – and more. Our expertise is not confined to large-scale systems, however: we also install and maintain cost-effective systems in small offices and residential properties – even individual rooms – all over the country.

#### we're leading the way in refrigeration technology

We regularly design, install and maintain temperature-controlled food preparation areas, storage rooms and process cooling systems for major players in the food and frozen food industry, and vital cold rooms for world-class organisations in the pharmaceutical industry and research community, including leading universities and the NHS. We work on both large and small-scale refrigeration projects: from highly complex bespoke systems to the installation and maintenance of a single ULT (ultra low temperature) cabinet for the storage of scientific samples.



# Why use Adcock to install your system?

#### customers trust us

We work on many confidential, high security jobs and are one of a small number of organisations allowed 'airside' during airport expansions.

#### we can offer a 'turnkey solution'

We can offer a 'turnkey solution' - from computer-aided design (CAD) to installation – to provide you with a bespoke system, whatever your business and however specialist your requirements.

#### we have a highly acclaimed in-house training facility

Here we equip our engineers professionally, technically and environmentally – to be the highest quality and most accomplished in the industry, not just to meet all legally required industry standards.

#### our engineers are trained to deliver the highest standards of customer care

They'll arrive on time at your premises, impeccably presented in smart, branded uniforms, and work as cleanly and unobtrusively as possible, showing courtesy and consideration to all with whom they come into contact. They will also respond helpfully to any system queries that you put to them.

#### we offer flexible payment options

We offer a tax-efficient alternative to outright purchase of equipment and installation services, with our leasing scheme provided in partnership with Shire Leasing. This can be spread over convenient terms and may have tax, cashflow and budgeting advantages. For maximum cashflow benefit, the cost of your maintenance contract (which would otherwise be payable two or three times a year, depending on your system requirements) can be added to monthly lease payments, giving you one surprisingly affordable fixed monthly outgoing. For more information email rental@adcock.co.uk

#### we have business partnerships with the world's leading equipment manufacturers

These business partnerships have two-fold benefits for our customers. These are the manufacturers who are leading the way in the production of ever-more energy-efficient and environmentally-friendly systems – and our engineers are specifically trained to install and maintain them.

#### our CAD office is a recognised centre of design excellence

Here, our highly skilled draughtsmen and women turn customer ideas into easy-to-follow plans that show the location of every piece of equipment on the largest sites and providing customers with time-saving operation and maintenance (O&M) manuals within days of completion of the most complex projects.

#### we can help you cut your energy bills

Our innovative design & installation services, backed by first class maintenance, are achieving significant savings for customers in many industries, especially those with critical refrigeration needs. Replacing old, inefficient systems may be a great deal more cost-effective than you think.

#### we can help you plan for the phase-out of R22

We have extensive experience of helping customers to plan for the much-hyped phase-out of R22 refrigerant under EU Ozone Regulation EC2037/2000. For more information on how we can ensure that you comply with legislation and also make significant future savings through increased energy efficiency, please contact your local branch or email R22@adcock.co.uk

#### we offer first class installation services throughout the UK

We have an extensive network of branches, each one offering high quality 'local' installation, maintenance and repair services across a wide geographical area.



## Why use Adcock to install your system?

#### we take health & safety seriously

We have an in-house health & safety department headed by a manager with over two decades experience, and a comprehensive safety framework that's deeply embedded in our culture and working practices. This dedication to doing much more than simply meeting legal requirements has earned us the industry-leading Altius Assured Vendor Accreditation as well as CHAS (Contractors Heath & Safety Assessment Scheme).

Details of our health & safety policy at: www.adcock.co.uk/home/health-safety.aspx

#### we take our environmental policy seriously

We recognise that we have a moral responsibility to take all reasonable steps to minimise our environmental impact – beyond simply complying with legal requirements. We're proud to be leading our industry in helping companies meet EU legislation and reduce their greenhouse gas emissions.

Details of our environmental policy at: www.adcock.co.uk/home/environmental-policy.aspx

### What some of our customers say:

Thave used Adcock several times over the past two years at Premier Foods and found them to be both very reliable and competitively priced. The workmanship is first class and Adcock's engineers doing the installations have always been courteous & worked with very little supervision. Once the work has been assessed by the estimator it quickly translates into a trouble-free installation with follow-up calls to ensure the work went as planned. In short they are skilled, knowledgeable and trouble free to use!

#### **Gary Jenkins**

PROJECT MANAGER, FOOD PROJECTS, PREMIER FOODS

I would like to take this opportunity to thank you for the input in getting the units sourced and the works programmed. I would also like to thank your engineers for the works carried out since Friday & the seamless way this has been done. They have worked as late as needed and have completed each phase of the works as and when they said they would. All the areas have been left in a clean and tidy condition and you wouldn't even know they had been there. Thanks again for getting these works sorted.

#### Jeff Walker

M & E MAINTENANCE MANAGER, HISTORIC ROYAL PALACES, HM TOWER OF LONDON

At Virgin things move quickly and requirements are often subject to change. It is essential we get a professional and reliable service. Adcock has always been willing to do that bit extra in providing a flexible and responsive service. Their initial consultation process is thorough and considered and they have supplied us with effective solutions to different air conditioning needs. Their staff operate in a friendly, helpful and yet highly competent and professional manner and consistently meet our often tight timescales.

Facilities Management Team VIRGIN DIRECT

### We want you to proceed in whatever way best suits your business.

Please do not hesitate to contact your local Adcock branch if you have any queries or if there is anything at all you would like to discuss.













